

SIMPLE, EFFECTIVE SALES ANALYTICS

Our unique integration of your invoice data and contact information gives your team complete visibility of every customer account and product line.



One call using sales-i yielded a \$5,000 order from an account that was leaving us for a competitor, he felt we did not care, sales-i showed him we did.

RON DAHLAUS,
BUY WISE AUTO PARTS



ACCELERATE REVENUE

Alert your sales team to hidden, easy-to-close opportunities and give them greater insight into customer buying patterns.



INCREASE EFFECTIVENESS

Speed up your sales team's meeting prep, call planning and contact management, while giving them access to critical sales data.



IMPROVE EFFICIENCY

Every salesperson will have a profitable focus so that time is not lost and sales targets are consistently met.



ORGANIZATIONS THAT NEED SALES-I:

- Looking to reduce customer churn.
- Want to sell additional products into their existing base.
- Have data stored in separate systems limiting sales visibility.
- Have a sales team that is struggling to hit target.
- Must create regular sales reports.
- Have multiple products and many customers.
- Sell consumable products with repeat orders.

REASONS TO BUY SALES-I:

- My goal this year is to increase sales/market share by X.
- My sales team don't have visibility of past sales.
- My market is highly competitive.
- My sales process needs an overhaul.
- My company doesn't use CRM to track sales activity.
- My sales team is under-performing.
- My team are too reliant on spreadsheets.



user types →

	Create Campaigns	Manage Users	Report on Other Users	Access Enquiries	CRM Access	CRM Export	CRM Setup	Create Targets
Power Users	✓	✓	✓	✓	✓	✓	✓	✓
Sales Users	✗	✗	✗	✓	✓	✗	✗	✗
CRM Only*	✗	✗	✗	✗	✓	✗	✗	✗

*Sales user variation.